



# WELCOME



**SHAPING  
DEMOCRACY**  
DESIGN • DIGITAL • TRAINING

**OLBC**  
OHIO LEGISLATIVE BLACK CAUCUS



DIGI

---

DONUTS

What is Digital  
Politics?

# What is Digital Politics?

Communications performed with and/by digital technology in an effort to promote voting and campaigning for policy change, protest and even revolution.

How are people  
using digital in  
politics?

# Arab Spring



TUNISIA

# ENOUGH IS ENOUGH



Who ran a great  
digital campaign?



LIVE  
RNC  
• 2016 •

# Brad Parscale





60 Overtime

How much do you  
think Trump spent  
on digital in the  
last few weeks?

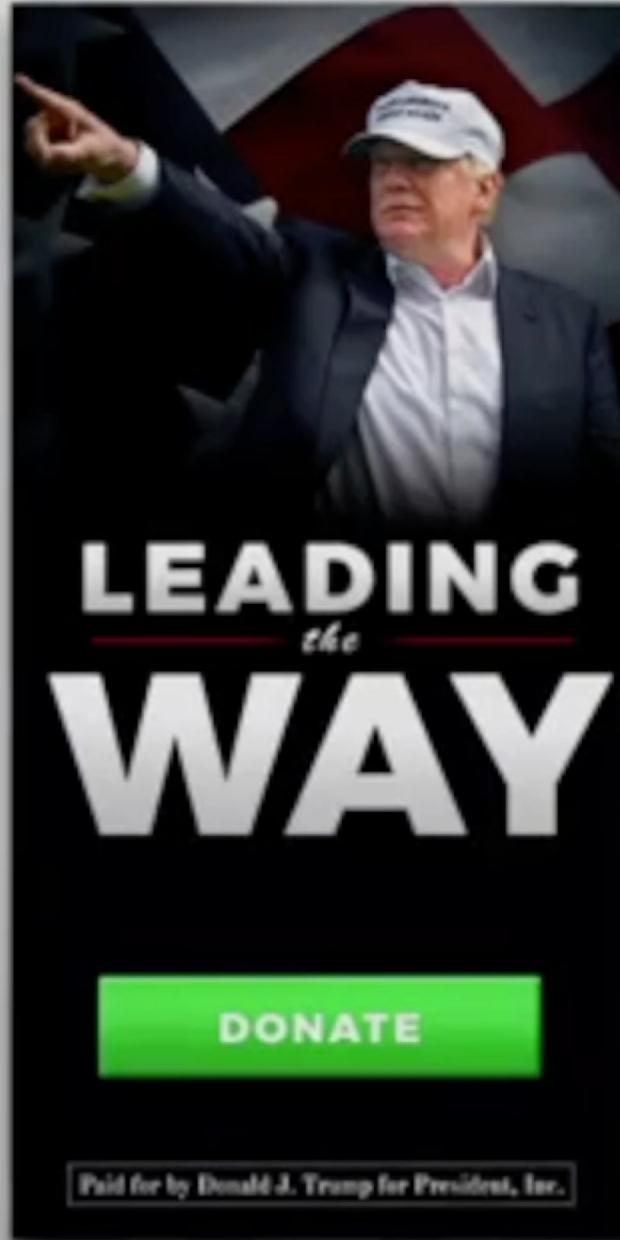
\$94 Million

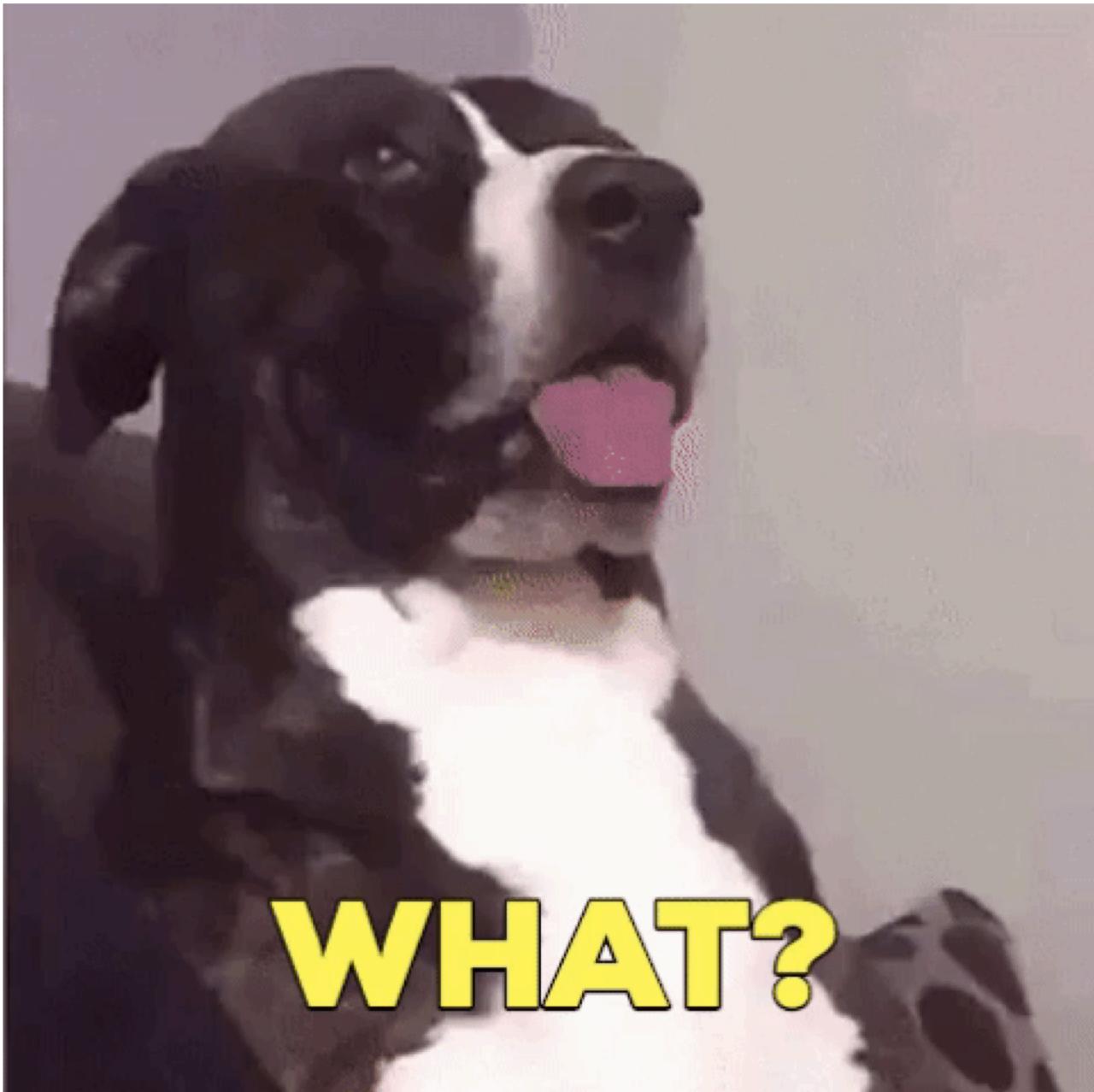
How much do you  
think Clinton spent  
on digital in the last  
few weeks?

\$16 Million

How much do you  
think Trump  
raised?

How much do you  
think HRC raised?





**WHAT?**



# How he did it

- Advertising
- Micro-targeting
- Targeted Messaging
- A/B Testing

How does this  
information help  
your campaign?

# Digital for your campaign

- Affordability
- Greater Reach
- Active Engagement
- Advance Targeting
- Easier Flexibility

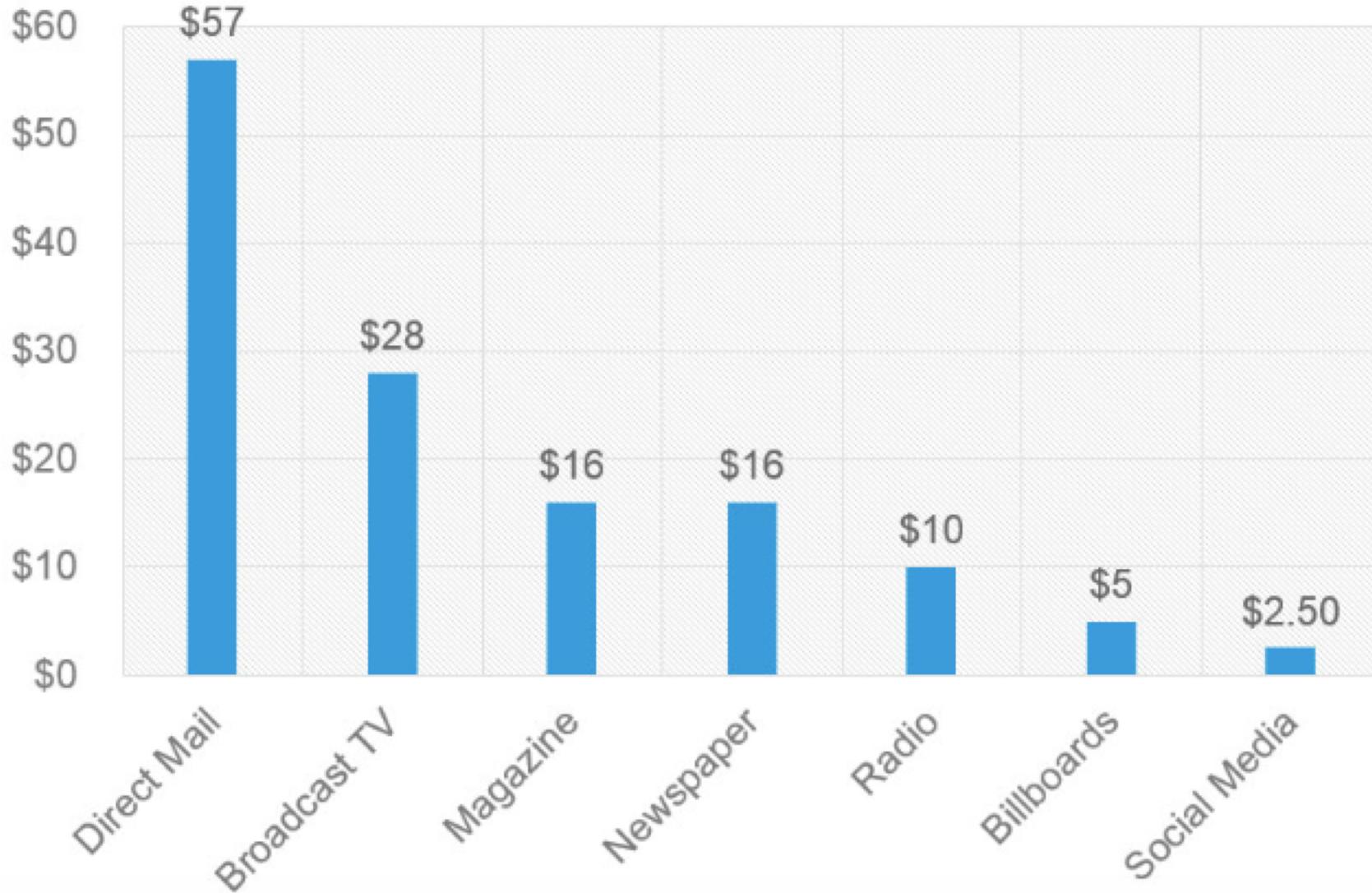


THREE - HUH HA

Digital is  
affordable!

# Cross Channel Media Costs Comparison

## CPM





What  
platforms are  
available?

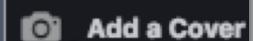
- Social Media
- Website
- Advertising
- TV
- Radio

# Facebook

- Cheap
- Easy to use
- Unique Targeting
- Ever updating algorithm

# Facebook Business Manager

1. Go to [business.facebook.com/  
create](https://business.facebook.com/create) and select Create Account.
2. Enter your name and confirm your identity with Facebook login credentials.
3. Follow the prompts to create your business account.



Add a Cover

## Add Extra Security to Your Account

Add Ad Accounts to Business Manager

We want



### Nice work!

**453405898431889** has been created and added to this Business Manager account.

**Note:** To use this ad account you'll need to select a payment method. If you need to set-up a new payment method please go to [Payment Methods](#) and add a payment method to your business.

**Close**

Add a page, business, or event to your Business Manager account to get started. You can add an existing page or a new one to your Business Manager account. You can also add an existing ad account or create a new one in Business Manager.

to run most types of ads on Facebook.

[Add Page](#)

existing ad account or create a new one in Business Manager.

[Add Ad Account](#)

accounts. They'll receive an invitation to join this Business Manager.

[Add People](#)

works on your Facebook Page or ad. I receive an invitation to join this Business Manager.

[Add](#)



# Facebook: Political Ads

- Be a Page Admin
- Set up 2-step Verification
- A US driver's license or US passport.
- A US-based residential mailing address.
- The last 4 digits of your Social Security number.

[Edit Page](#)[Post Attribution](#)[Notifications](#)[Messenger Platf](#)[Videos](#)[Page Roles](#)[People and Othe](#)[Preferred Page A](#)[Authorizations](#)[Branded Content](#)[Instagram](#)[Featured](#)[Crossposting](#)[Page Support Inbox](#)[Activity Log](#)

## Authorization for Ads with Political Content

1

2

3

4

Accept Terms

Link Ad Accounts

Edit Disclaimers

Review &amp; Submit

### Edit Disclaimers

Every ad with political content will have a "Paid for by" label. Your disclaimer will appear in that label.

The name you enter must be accurate and complete. We will review your entry against our advertising policies, but please note that this disclaimer field and our review is not a substitute for your independent obligation to include in your ad all necessary disclaimers and other notices required by law.

Disclaimers can be edited at any time, but will go through our approval process again before appearing on an ad. Disclaimers that include a URL will not be approved.

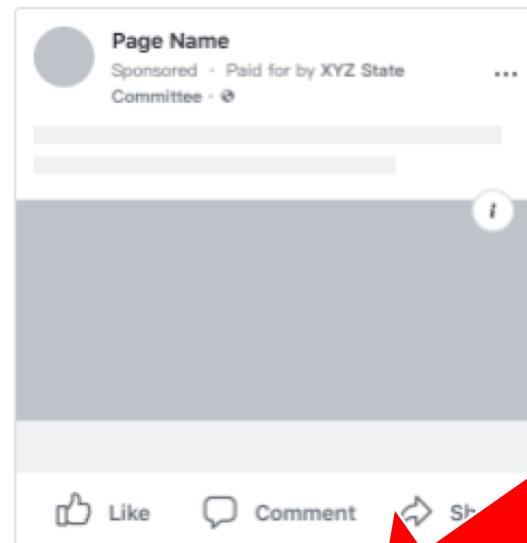
Aneese Marie (327319363)

[Paid for by](#)[Disclaimer](#)

360

[Cancel](#)[Back](#)[Next](#)

We're taking steps to increase the transparency and authenticity of ads with political content, including confirming the identity of the people who want to run



itical content is  
his Page. This

ave access to.

View

content and enter

[Begin](#)

Page Name  
Sponsored · Paid for by XYZ State Committee

# Ad Walk-through

Questions?

Thank you!

# References

- University of Oxford: <https://www.ox.ac.uk/research/digital-politics-and-government/>
- <https://www.bbc.com/news/world-us-canada-43214457>
- <https://www.cbsnews.com/news/facebook-embeds-russia-and-the-trump-campaigns-secret-weapon/>
- <http://fortune.com/2016/12/09/hillary-clinton-donald-trump-campaign-spending/>
- Analyst Institute
- Facebook ad archive: <https://www.facebook.com/politicalcontentads/>